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THE BARBOUR COMPANY

1784 STATE ROUTE 63 LEBANON, OHIO 45036 PHONE (800) 354-9747 FAX (513) 932-6601

ODOT Pre-Qualified DBE Contractor

March 29, 2002

Dear Local Official:

Our company was contacted by several officials from the Ohio Department Of Transportation (ODOT) in regards to a letter mailed out to most of you last fall about the expansion of Substitute House Bill 73. This bill required that safety upgrading be performed, by virtue of installing rumble strips or other safety devices, for all active railroad crossings without gates or lights within your community. ODOT will grant \$1,500.00 per crossing to all local jurisdictions requesting the installation of rumble strips. If the sound created by the rumble strips would disturb local residents living near the crossings, ODOT would also allow the \$1,500.00 per crossing for the installation of raised pavement markers, as an alternative safety measure. After this letter was mailed out to the local jurisdictions, ODOT began receiving phone calls from several communities that are affected by this expanded program. These local officials were concerned about who could perform this work, with what little funding was available, in order to get them in compliance with the transportation budget bill.

Subsequently, I was asked to meet with ODOT officials in order to help get this program initiated. Some of the money had already been sent out to the affected communities and those local officials were reporting back to ODOT that they were not able to find a contractor willing to perform the work for the funding amount available. After meeting with ODOT, we felt it was possible to meet the requirements of the expanded house bill for the funding amount offered by ODOT per railroad crossing, as long as, there were enough communities interested in our company performing the work. The Barbour Company has been performing this kind of safety upgrade work, although in much larger contracts and in smaller locations geographically, for the Ohio Department Of Transportation and numerous other state DOTs for the last two decades.

We would like to offer our services and propose to either install rumble strips or raised pavement markers, as per ODOT Specifications, for \$1,500.00 per crossing in order to

satisfy the requirements of this program in your community. If you can respond back to me in writing or by telephone by April 30, 2002, I will start putting a list together of interested jurisdictions from across the state of Ohio. If enough communities are willing to contract with our company, we could move forward with the work and could possibly have these safety upgrades completed by the end of this year or early in 2003.

Attached to this letter, is a copy of the letter mailed by Gordon Proctor, Director of the Ohio Department Of Transportation, and the request for funding forms from ODOT Division of Local Programs for this Railroad Crossing Rumble Strip Program. Please do not hesitate to contact me at my office (1-800-354-9747 @ Ext. 226) or the Division of Local Programs for the Ohio Department of Transportation about the requirements of this expanded Substitute House Bill 73.

Respectfully,

Shawn P. Davy, General Superintendent

Enclosures